

# Town of Coventry

FISCAL HEALTH OUTLOOK

SEPTEMBER 15, 2021

## Fiscal health check up

- ► Financial Definitions
- Liabilities
- Net Position
- Budget Capacity
- Debt Limitations
- Debt Margins
- Bond Debt Service to year 2039
- ▶ Bond Rating, Moody's
- Potential Future Obligations
- ► Fiscal Improvement Ideas



### Financial Definitions

- ▶ **General Fund**: This fund is the primary operating fund of the Town.
- ▶ **Asset**: An asset is something that provides a current, future, or potential economic benefit for a municipality. An asset is what the municipality owns or controls.
- ▶ **Liability**: A liability is something a municipality owes, usually sum of money. Common types of liabilities (Debt), follow on next slide
- ▶ **Net Position**: A municipal's net position may serve over time as a useful indicator of a government's financial position and an important determinant of its ability to finance services in the future. It is also useful in assessing the Municipal's financing requirements. The liabilities of a municipality in excess of their assets will result in a (negative) net position.

### Financial Definitions-Liabilities

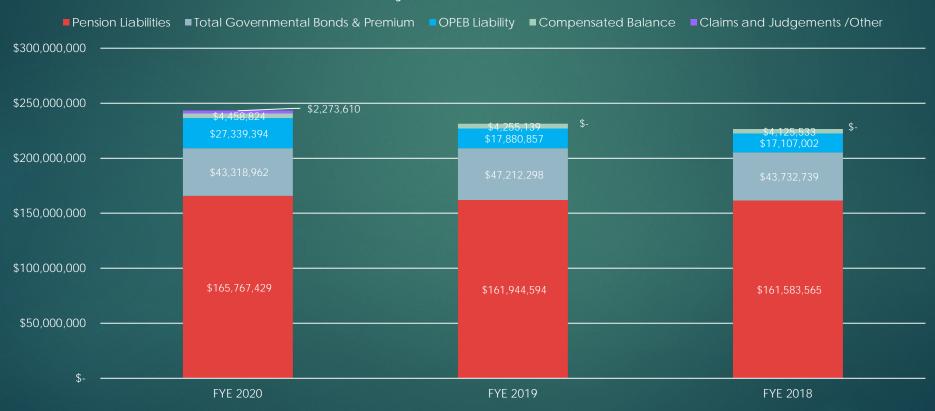
- ▶ **GO Bonds**: A general obligation (GO) bond is a type of municipal bond that is backed entirely by the issuer's creditworthiness and the ability to levy taxes. These bonds are voted on by the taxpayers.
- ▶ School Improvement Bonds: Bonds incurred for school improvements.
- Notes from Direct Borrowings: Direct borrowings occur when a government enters into a loan agreement with a lender. Coventry has two direct borrowings for town roads and bridges.
- **Bond Premiums**: A premium municipal bond is priced above par, or more than its face value, the interest paid to the bondholders is higher than the prevailing market rate.
- Capital Leases: A capital lease is a lease in which the lessor only finances the leased asset and all other rights of ownership transfer to the lessee.
- Pension Funds: The Pension Funds account for the accumulated resources of Town of Coventry employees, invested for the purpose of making pension benefit payments to qualifying retirees.
- Other Post Employments Benefits (OPEB): OPEB refers to the benefits, other than pension, that a Coventry employee receives in retirement, mainly for continued healthcare coverage costs.
- ▶ Compensated Balances: Town employees are granted vacation and sick leave based on length of service. These balance can grow quite large over time, however the Town only recognizes these costs when paid out.
- ▶ Claims & Judgments: Liabilities for legal cases and other claims against governmental funds are recorded when the ultimate liability can be estimated and such cases are expected to be liquidated with expendable future governmental fund resources.

### General Fund-Liabilities

		<u>6/30/2020</u>
•	GO Bonds	31,645,000
•	School Improvement Bonds	9,595,000
•	Notes from Direct Borrowings	832,576
•	Bond Premiums	1,246,386
•	Capital Leases	62,121
•	Pensions - Unfunded Liabilities	165,767,429
•	OPEB - Unfunded Liabilities	27,339,394
•	Compensated Balances	4,458,924
•	Claims and Judgments	<u>2,211,489</u>
•	Total General Fund Liabilities	<u>243,158,319</u>

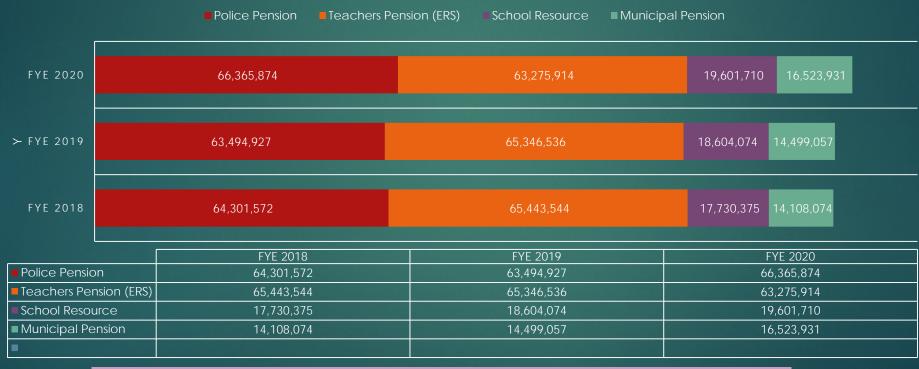
### General Fund-Liabilities

#### Coventry General Fund Liabilities



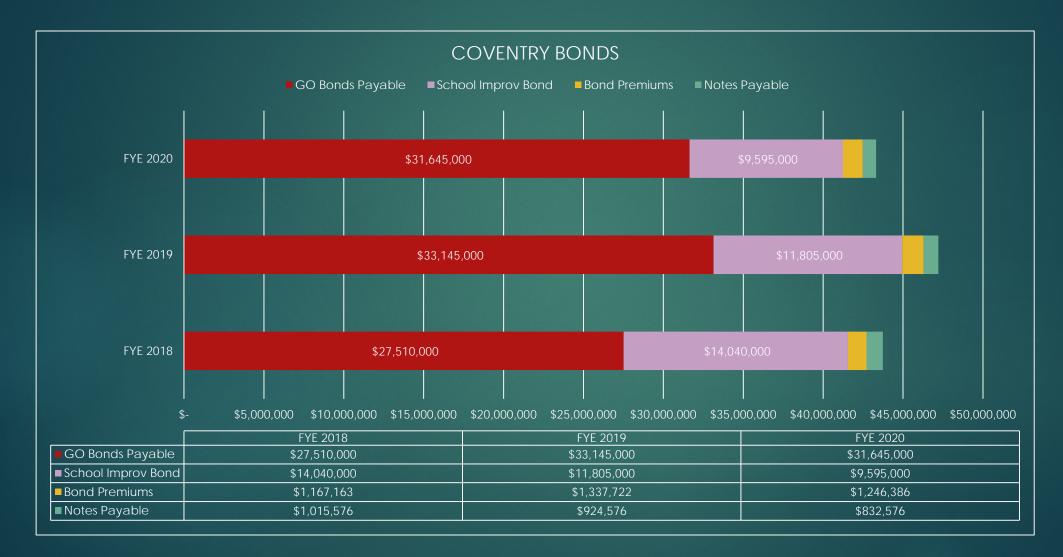
### Liabilities-Pensions

#### **COVENTRY UNFUNDED PENSIONS**



FYE 2020 POLICE PENSION 23.46% FUNDED; TEACHERS 41.90% FUNDED; SRP 42.90% FUNDED; MUNICIPAL 42.06% FUNDED

### Liabilities-Bonds



Note: This only reflects the Bond Principal. Interest, and RIIB fees are not reflected as a liability above. Please see page 14 for full cost.

# Net Position- per FY20 Financials

Town of Coventry	FYE 2018 FYE 2019		FYE 2020	
Analysis of Net Position	Gov't	Gov't	Gov't	
	Activities	Activities	Activities	
Total Assets				
Current and Other Assets	\$ 35,924,427	\$ 40,195,727	\$ 45,766,171	
Capital Assets	\$ 45,592,088	\$ 49,522,263	\$ 50,688,809	
Total Assets	\$ 81,516,515	\$ 89,717,990	\$ 96,454,980	
Deferred Outflows				
Outflow of resources	\$ 22,233,596	\$ 20,605,742	\$ 28,704,345	
	\$ - \$ 22,233,596	\$ -	\$ -	
Deferred Outflows	\$ 22,233,596	\$ 20,605,742	\$ 28,704,345	
Net Asset A	\$ 103,750,111	\$ 110,323,732	\$ 125,159,325	
Other Liabilities				
Other Liabilities	\$ 5,206,999	\$ 6,706,661	\$ 13,532,518	
Long-Term Liabilities	\$ 226,548,839	\$ 231,292,888	\$ 237,576,349	
Total Other Taxes	\$ 231,755,838	\$ 237,999,549	\$ 251,108,867	
Deferred Inflows				
Inflow of resources	\$ 14,013,899	\$ 12,571,007	\$ 10,383,257	
	\$ -	\$ -	\$ -	
Deferred Inflows	\$ - \$ 14,013,899	\$ 12,571,007	\$ 10,383,257	
Net Liability B	\$ 245,769,737	\$ 250,570,556	\$ 261,492,124	

\$ (142,019,626) \$ (140,246,824) \$ (136,332,799)

**Net Position** 

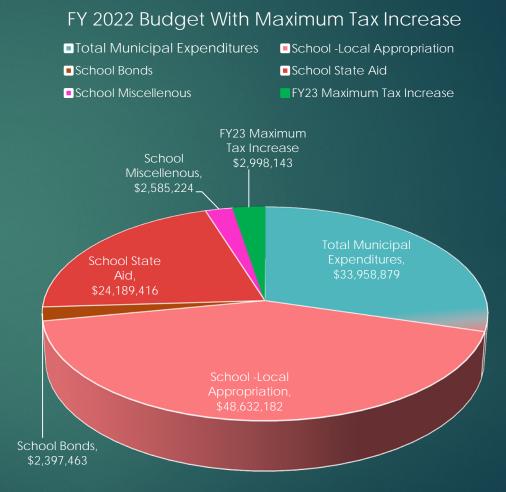


### Net Position- Chart

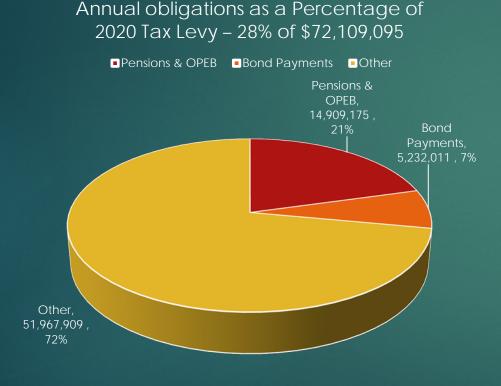


# **Budget Capacity**

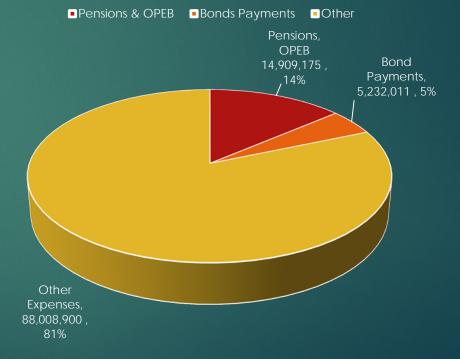
- R.I.G.L. §44-5-2 Maximum levy statute provides a property tax cap up to a 4% increase over the prior year levy.
- Proposed increases are subject to voter approval at the budget referendum.
- Increases typically fund the rising costs of doing business; inflation, contractual increases, etc.
- ► FY 2023 Maximum increase in property taxes is \$2,998,143



# Town Budget Limitations-Debt Ratios



Annual obligations as a Percentage of 2020 Budget – 19% of \$108,150,086



### Debt Margins

#### **Legal Requirements**

Rhode Island General Law Section 45-12-2.1 requires:

- •Effective January 1, 2008, a city or town shall have authority to incur debt for money borrowed, through the issuance of bonds, if such application for approval of bonds is approved by the Auditor General as described below, as meeting all of the following standards:
  - •The city or town has <u>a long-term unenhanced credit rating</u> from one nationally recognized credit rating agency in <u>at least the "A" rating category</u> without regard to gradations within such category;
  - •The city or town has represented in the application that the proposed bonds will finance a capital asset or assets and the average useful life of the capital asset or assets to be financed will be greater than or equal to the average maturity of the proposed borrowing as determined by an appropriate official of the city or town at the time of the issuance of bonds therefore under this section or notes therefore under § 45-12-18;
  - •The city or town is <u>in compliance with financial reporting requirements</u> as set forth in §45-10-5 and is not subject to enforcement proceedings or remedies as provided for in §45-12-22.7; and
  - •The authorization for the issuance of <u>such bonds has been approved by local referendum at a general or special election or</u> financial town meeting.

Coventry's Debt Margin	6/30/2018	6/30/2019	6/30/2020	6/30/2021	6/30/2022
Gross Assessed Value- (Taxpayer's Property)	3,574,506,108.00	3,600,706,919.00	3,619,962,306.00	4,159,861,835.00	4,176,557,769.00
Less: Exempt Property	(111,261,735.00)	(125,228,184.00)	(149,097,578.00)	(166,861,413.00)	(173,675,332.00)
<b>Total Taxable Assessed Value</b>	3,463,244,373.00	3,475,478,735.00	3,470,864,728.00	3,993,000,422.00	4,002,882,437.00
Debt Limit- 3% of Total Assessed Value	3.00%	3.00%	3.00%	3.00%	3.00%
State of Rhode Island Debt Limit	103,897,331.19	104,264,362.05	104,125,941.84	119,790,012.66	120,086,473.11
Amount of debt applicable to debt limit:					
Less : GO Bonds only	(27,510,000.00)	(33,145,000.00)	(31,645,000.00)	(30,060,000.00)	(28,385,000.00)
State of Rhode Island Legal Debt Margin	76,387,331.19	71,119,362.05	72,480,941.84	89,730,012.66	91,701,473.11

### Debt Service Town & Sewer Bonds

#### NET DEBT SERVICE

2021 Debt Book Coventry RI 2021 Aggregate GO Debt

Net Debt Service	RIIB Fee (0.50%)	Total Debt Service	Interest	Coupon	Principal	Period Ending
5,143,049.86	3,515.00	5,139,534.86	1,223,534.86	** %	3,916,000	06/30/2022
4,019,768.10	3,030.00	4,016,738.10	1,123,738.10	** %	2,893,000	06/30/2023
3,593,119.80	2,535.00	3,590,584.80	1,035,584.80	** %	2,555,000	06/30/2024
3,564,420.26	2,025.00	3,562,395.26	953,395.26	** %	2,609,000	06/30/2025
3,490,692.41	1,597.50	3,489,094.91	872,094.91	** %	2,617,000	06/30/2026
3,450,122.06	1,257.50	3,448,864.56	779,864.56	** %	2,669,000	06/30/2027
3,012,458.00	907.50	3,011,550.50	685,550.50	** %	2,326,000	06/30/2028
2,976,381.90	547.50	2,975,834.40	612,834.40	** %	2,363,000	06/30/2029
2,927,038.25	182.50	2,926,855.75	533,855.75	** %	2,393,000	06/30/2030
2,820,850.00		2,820,850.00	460,850.00	** %	2,360,000	06/30/2031
2,784,437.50		2,784,437.50	384,437.50	** %	2,400,000	06/30/2032
2,747,775.00		2,747,775.00	307,775.00	** %	2,440,000	06/30/2033
2,268,887.50		2,268,887.50	228,887.50	** %	2,040,000	06/30/2034
2,242,025.00		2,242,025.00	162,025.00	** %	2,080,000	06/30/2035
1,125,875.00		1,125,875.00	85,875.00	** %	1,040,000	06/30/2036
791,325.00		791,325.00	51,325.00	** %	740,000	06/30/2037
420,181.26		420,181.26	25,181.26	3.125%	395,000	06/30/2038
407,837.50		407,837.50	12,837.50	3.250%	395,000	06/30/2039
47,786,244.40	15,597.50	47,770,646.90	9,539,646.90		38,231,000	

#### NET DEBT SERVICE

Coventry RI Sewer Debt 2021 Coventry RI 2021 Aggregate Sewer Debt

06/30/2022         1,423,463.78         ** %         483,610.56         1,907,074.34         56,644.27         -24,970.89         1,938,7           06/30/2023         1,884,167.32         ** %         453,290.57         2,337,457.89         50,141.66         -24,763.34         2,362,8           06/30/2024         1,931,838.94         ** %         412,761.12         2,344,600.06         43,224.04         -24,504.95         2,263,2           06/30/2025         1,725,160.62         ** %         370,763.70         2,095,924.32         36,778.43         -24,500.64         2,108,2           06/30/2026         1,771,634.85         ** %         329,490.75         2,101,125.60         30,807.57         -23,732.04         2,108,2           06/30/2027         1,645,031.15         ** %         287,861.73         1,932,892.88         25,111.25         -20,213.20         1,937,7           06/30/2028         1,684,568.01         ** %         246,491.40         1,931,059.41         19,716.24         -13,845.57         1,936,9           06/30/2029         1,533,217.94         ** %         204,063.89         1,737,281.83         14,684.18         -7,263.15         1,744,7           06/30/2031         1,101,853.79         ** %         164,648.60         1,390,627.05	Period				Total		I	ebt Service	Net
06/30/2023	Ending	<b>Pr</b> incipal	Сопрон	Interest	Debt Service	RIIB Fee	State Credit Re	serve Fund	Debt Service
06/30/2024	06/30/2022	1,423,463.78	** %	483,610.56	1,907,074.34	56,644.27	-24,970.89		1,938,747.72
06/30/2025 1,725,160.62 ** % 370,763.70 2,095,924.32 36,778.43 -24,500.64 2,108,2 06/30/2026 1,771,634.85 ** % 329,490.75 2,101,125.60 30,807.57 -23,732.04 2,108,2 06/30/2027 1,645,031.15 ** % 287,861.73 1,932,892.88 25,111.25 -20,213.20 1,937,7 06/30/2028 1,684,568.01 ** % 246,491.40 1,931,059.41 19,716.24 -13,845.57 1,936,9 06/30/2029 1,533,217.94 ** % 204,063.89 1,737,281.83 14,684.18 -7,263.15 1,744,7 06/30/2030 1,225,978.45 ** % 164,648.60 1,390,627.05 10,882.36 -2,150.80 13,99,3 06/30/2031 1,101,853.79 ** % 128,824.86 1,230,678.65 8,261.26 1,238,9 06/30/2032 1,135,840.71 ** % 93,810.80 1,229,651.51 5,968.13 1,235,6 06/30/2033 1,170,777.51 ** % 56,862.53 1,227,640.04 3,596.25 1,231,2 06/30/2034 1,036,592.61 ** % 21,201.64 1,057,794.25 1,575.00 674,000 385,3 06/30/2035 336,474.17 2,730% 2,074.80 338,548.97 380.00 338,9	06/30/2023	1,884,167.32	** %	453,290.57	2,337,457.89	50,141.66	-24,763.34		2,362,836.21
06/30/2026 1,771,634.85 ** % 329,490.75 2,101,125.60 30,807.57 -23,732.04 2,108,20   06/30/2027 1,645,031.15 ** % 287,861.73 1,932,892.88 25,111.25 -20,213.20 1,937,70   06/30/2028 1,684,568.01 ** % 246,491.40 1,931,059.41 19,716.24 -13,845.57 1,936,9   06/30/2029 1,533,217.94 ** % 204,063.89 1,737,281.83 14,684.18 -7,263.15 1,744,70   06/30/2030 1,225,978.45 ** % 164,648.60 1,390,627.05 10,882.36 -2,150.80 1,399,30   06/30/2031 1,101,853.79 ** % 128,824.86 1,230,678.65 8,261.26 1,238,9   06/30/2032 1,135,840.71 ** % 93,810.80 1,229,651.51 5,968.13 1,235,6   06/30/2033 1,170,777.51 ** % 56,862.53 1,227,640.04 3,596.25 1,231,2   06/30/2034 1,036,592.61 ** % 21,201.64 1,057,794.25 1,575.00 674,000 385,3   06/30/2035 336,474.17 2,730% 2,074.80 338,548.97 380.00 338,9	06/30/2024	1,931,838.94	** %	412,761.12	2,344,600.06	43,224.04	-24,554.95		2,363,269.15
06/30/2027         1,645,031.15         ** %         287,861.73         1,932,892.88         25,111.25         -20,213.20         1,937,71           06/30/2028         1,684,568.01         ** %         246,491.40         1,931,059.41         19,716.24         -13,845.57         1,936,9           06/30/2029         1,533,217.94         ** %         204,063.89         1,737,281.83         14,684.18         -7,263.15         1,744,7           06/30/2030         1,225,978.45         ** %         164,648.60         1,390,627.05         10,882.36         -2,150.80         1,399,3           06/30/2031         1,101,853.79         ** %         128,824.86         1,230,678.65         8,261.26         1,238,9           06/30/2032         1,135,840.71         ** %         93,810.80         1,229,651.51         5,968.13         1,235,6           06/30/2033         1,170,777.51         ** %         56,862.53         1,227,640.04         3,596.25         1,231,2           06/30/2034         1,036,592.61         ** %         21,201.64         1,057,794.25         1,575.00         674,000         385,3           06/30/2035         336,474.17         2.730%         2,074.80         338,548.97         380.00         338,9	06/30/2025	1,725,160.62	** %	370,763.70	2,095,924.32	36,778.43	-24,500.64		2,108,202.11
06/30/2028         1,684,568.01         ** %         246,491.40         1,931,059.41         19,716.24         -13,845.57         1,936,9           06/30/2029         1,533,217.94         ** %         204,063.89         1,737,281.83         14,684.18         -7,263.15         1,744,70           06/30/2030         1,225,978.45         ** %         164,648.60         1,390,627.05         10,882.36         -2,150.80         1,399,3           06/30/2031         1,101,853.79         ** %         128,824.86         1,230,678.65         8,261.26         1,238,9           06/30/2032         1,135,840.71         ** %         93,810.80         1,229,651.51         5,968.13         1,235,6           06/30/2033         1,170,777.51         ** %         56,862.53         1,227,640.04         3,596.25         1,231,2           06/30/2034         1,036,592.61         ** %         21,201.64         1,057,794.25         1,575.00         674,000         385,3           06/30/2035         336,474.17         2.730%         2,074.80         338,548.97         380.00         338,9	06/30/2026	1,771,634.85	** %	329,490.75	2,101,125.60	30,807.57	-23,732.04		2,108,201.13
06/30/2029         1,533,217.94         ** %         204,063.89         1,737,281.83         14,684.18         -7,263.15         1,744,7           06/30/2030         1,225,978.45         ** %         164,648.60         1,390,627.05         10,882.36         -2,150.80         1,399,3           06/30/2031         1,101,853.79         ** %         128,824.86         1,230,678.65         8,261.26         1,238,9           06/30/2032         1,135,840.71         ** %         93,810.80         1,229,651.51         5,968.13         1,235,6           06/30/2033         1,170,777.51         ** %         56,862.53         1,227,640.04         3,596.25         1,231,2           06/30/2034         1,036,592.61         ** %         21,201.64         1,057,794.25         1,575.00         674,000         385,3           06/30/2035         336,474.17         2.730%         2,074.80         338,548.97         380.00         338,9	06/30/2027	1,645,031.15	** %	287,861.73	1,932,892.88	25,111.25	-20,213.20		1,937,790.93
06/30/2030         1,225,978.45         ** %         164,648.60         1,390,627.05         10,882.36         -2,150.80         1,399,3           06/30/2031         1,101,853.79         ** %         128,824.86         1,230,678.65         8,261.26         1,238,9           06/30/2032         1,135,840.71         ** %         93,810.80         1,229,651.51         5,968.13         1,235,6           06/30/2033         1,170,777.51         ** %         56,862.53         1,227,640.04         3,596.25         1,231,2           06/30/2034         1,036,592.61         ** %         21,201.64         1,057,794.25         1,575.00         674,000         385,3           06/30/2035         336,474.17         2.730%         2,074.80         338,548.97         380.00         338,9	06/30/2028	1,684,568.01	** %	246,491.40	1,931,059.41	19,716.24	-13,845.57		1,936,930.08
06/30/2031 1,101,853.79 ** % 128,824.86 1,230,678.65 8,261.26 1,238,9 06/30/2032 1,135,840.71 ** % 93,810.80 1,229,651.51 5,968.13 1,235,6 06/30/2033 1,170,777.51 ** % 56,862.53 1,227,640.04 3,596.25 1,231,2 06/30/2034 1,036,592.61 ** % 21,201.64 1,057,794.25 1,575.00 674,000 385,3 06/30/2035 336,474.17 2,730% 2,074.80 338,548.97 380.00 338,98	06/30/2029	1,533,217.94	** %	204,063.89	1,737,281.83	14,684.18	-7,263.15		1,744,702.86
06/30/2032       1,135,840.71       ** %       93,810.80       1,229,651.51       5,968.13       1,235,6         06/30/2033       1,170,777.51       ** %       56,862.53       1,227,640.04       3,596.25       1,231,2         06/30/2034       1,036,592.61       ** %       21,201.64       1,057,794.25       1,575.00       674,000       385,3         06/30/2035       336,474.17       2.730%       2,074.80       338,548.97       380.00       338,9	06/30/2030	1,225,978.45	** %	164,648.60	1,390,627.05	10,882.36	-2,150.80		1,399,358.61
06/30/2033     1,170,777.51     ** %     56,862.53     1,227,640.04     3,596.25     1,231,2       06/30/2034     1,036,592.61     ** %     21,201.64     1,057,794.25     1,575.00     674,000     385,3       06/30/2035     336,474.17     2.730%     2,074.80     338,548.97     380.00     338,98	06/30/2031	1,101,853.79	** %	128,824.86	1,230,678.65	8,261.26			1,238,939.91
06/30/2035 1,110,777.51	06/30/2032	1,135,840.71	** %	93,810.80	1,229,651.51	5,968.13			1,235,619.64
06/30/2035 336,474.17 2.730% 2,074.80 338,548.97 380.00 338,99	06/30/2033	1,170,777.51	** %	56,862.53	1,227,640.04	3,596.25			1,231,236.29
	06/30/2034	1,036,592.61	** %	21,201.64	1,057,794.25	1,575.00		674,000	385,369.25
19,606,599.85 3,255,756.95 22,862,356.80 307,770.64 -165,994.58 674,000 22,330,1:	06/30/2035	336,474.17	2.730%	2,074.80	338,548.97	380.00			338,928.97
		19,606,599.85		3,255,756.95	22,862,356.80	307,770.64	-165,994.58	674,000	22,330,132.86

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# Credit Rating- Moody's

### MOODY'S INVESTORS SERVICE

#### CREDIT OPINION CO

5 June 2020

#### Update



#### Contacts

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Americas 1-212-553-1653
Asia Pacific 852-3551-3077
Japan 81-3-5408-4100
EMEA 44-20-7772-5454

#### Coventry (Town of) RI

Update to credit analysis following removal of negative outlook

#### Summary

The credit profile of the <u>Town of Coventry, RI</u> (A1) is characterized by a moderately sized tax base, above average resident wealth and income, and sufficient reserves and liquidity. After years of general fund support to the sewer enterprise, we anticipate that the town will implement rate increases that will improve and stabilize sewer operations and eliminate its reliance on borrowing from the general fund. Additionally, the town has a manageable level of debt, a low OPEB liability, and an elevated unfunded pension liability.

We regard the coronavirus outbreak as a social risk under our environmental, social and governance framework, given the substantial implications for public health and safety and the economy. We do not see any material immediate credit risks for the Town of Coventry, RI. However, the situation surrounding coronavirus is rapidly evolving and the longer term impact will depend on both the severity and duration of the crisis. If our view of the credit quality of the Town of Coventry, RI changes, we will update our opinion at that time.

On June 5, we removed the negative outlook on the town's general obligation unlimited tax (GOULT) rating.

#### Credit strengths

- » Trend of stable General Fund and School Unrestricted Fund operations
- » Implementation of pension funding plan
- » Manageable debt and OPEB liabilities

#### Credit challenges

- » Sizeable outstanding loan from the General Fund to the Sewer Fund
- » Elevated unfunded pension liabilities
- » Tax base only recently recovered to pre-recession high

#### Rating outlook

The removal of the negative outlook reflects our expectation that the town will implement sewer system rate increases that will eliminate the need for general fund support beginning in fiscal 2021. The removal of the negative outlook also anticipates that the rate increases will be sufficient to allow the system to repay its general fund borrowing by approximately

MOODY'S INVESTORS SERVICE U.S. PUBLIC FINANCE

2031. Moody's does not typically assign outlooks to local government credits with this amount of debt outstanding.

#### Factors that could lead to an upgrade

- » Material repayment of General Fund loans to the Sewer Fund
- » Surplus operations leading to strengthening reserves and liquidity
- » Material decrease in pension liabilities
- » Significant growth in the tax base

#### Factors that could lead to a downgrade

- » Failure to restore balanced, self-supporting operations within the sewer system
- » Decline in financial reserves and liquidity
- » Underfunding of pension liability
- » Tax base contraction
- » Material growth in debt or OPEB burden

# General Fund-Potential Future Obligations-School

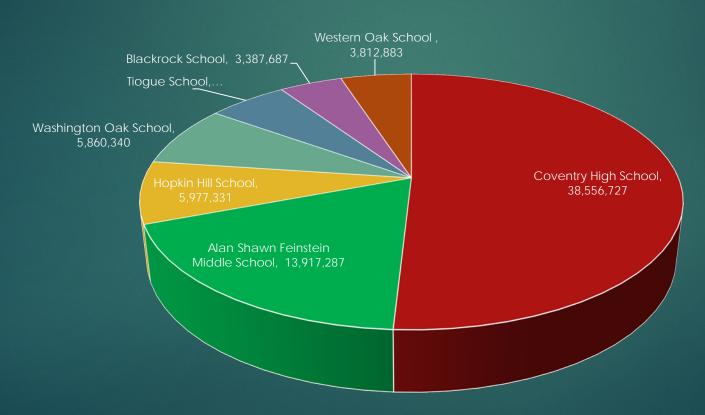
Coventry Schools	CIP Amounts
Coventry High School	\$38,556,727
Alan Shawn Feinstein Middle School	\$13,917,287
Hopkin Hill School	\$5,977,331
Washington Oak School	\$5,860,340
Tiogue School	\$4,260,327
Blackrock School	\$3,387,687
Western Oak School	<u>\$3,812,883</u>
Total	<u>\$75,772,582</u>

Per the Jacob's 2016 Report on Facility Condition Assessment This report was limited to only the assessments of Coventry's Schools. The above summary reflects the Capital Improvement Plan (CIP) per the report.

# Potential Future Obligations







# General Fund-Potential Future Obligations-Town

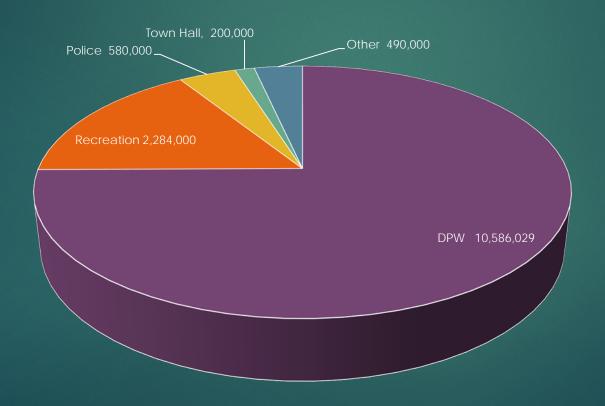
<u> Town - Department</u>	CIP Amounts
Capital Improvement Plan-DPW	\$10,586,029
Capital Improvement Plan-Recreation	\$2,284,000
Capital Improvement Plan- Police	\$580,000
Capital Improvement Plan-Town Hall	\$200,000
Financial - Other	<u>\$490,000</u>
Total Town CIP	<u>\$14,140,029</u>

This report was limited to only department head submission of CIP projects. The above summary reflects the Capital Improvement Plan (CIP) per these reports.

# Potential Future Obligations

#### Potential Future Obligations- Town





### Fiscal Health - Critical

- Annual budget is anemic, and already does not fund required capital improvement projects.
- Debt capacity is available, but must be used judiciously.
- Unfunded obligations threaten the Town's ability to continue providing services at current levels and may have an adverse effect on our bond rating.



### Fiscal health improvement ideas

- Increase revenues
  - Taxes (weak) capped at 4%
  - ► Fees (mild) flexible, limited in scope
  - Grants (medium) limited in scope, restricted, may offset existing expenses that could be repurposed
- Decrease expenses
  - Staffing reductions in force would be an effective long-term strategy, but is of limited value short term
  - Operations unknown

#### Debt

- Direct pay down (effective)
   current practice, could increase
   payments to accelerate savings
- Refinance (effective) reduces interest expense when there are sufficient savings to offset the costs of restructuring debt
- Restructuring pensions
- Leverage assets
  - Unknown potential for restructuring the method, use and practices of managing existing resources in a manner that will improve financial performance

# Questions to ask for steering a prudent financial course:

- Is this really needed?
- Is this a good, responsible use of tax dollars?
- Will this serve the public interest?
- Will this be sustainable?
- Will this be a meaningful and impactful investment of limited public funds?
- Will this investment help reduce the tax burden?

